

## THE POSITION

We are looking for an **Applications Engineer** to embark on a rewarding journey with us at Mpac, where your passion for quality and teamwork will thrive.

**POSITION:**  
Applications  
Engineer

## TEAM MISSION & VALUES

Our mission is to create automation ecosystems that enhance the manufacturing world to adapt and grow, effectively and efficiently.

**DEPARTMENT:**  
Engineering

We pride ourselves on our exceptional service, and our **INTEGRITY & PASSION** make us stand out from the crowd. Our **COLLABORATIVE** approach fosters an environment of growth, **INNOVATION**, and **EXCELLENCE**, built upon a solid foundation of industry-leading standards and practices.

**TYPE:**  
Full time

As a **APPLICATIONS ENGINEER** you will;

**LOCATION:**  
Mpac,

Station Estate,  
Station Road,  
Leeds,

LS24 9SG

- Be a key player in supporting our sales team with converting opportunities into revenue across all products and services.
- You will be part of an Applications Engineering team of 6 plus an Applications Engineering Manager however, this role will gain exposure to working closely with Senior Management, Sales, Technical and Application teams.

## CORE FUNCTIONS & OBLIGATIONS

- Be the trusted partner of the customer
- Deliver technical solutions and roadmaps
- Deliver technical presentations
- Deliver project costings
- Manage tender delivery
- Support project teams during implementation phases with technical leadership.
- Actively build relationships with internal and external key stakeholders

## CORE DELIVERABLES / OUTPUTS

- Effectively communicate, present and sell the business products and services along with the full range of USP's, including creating flow diagrams, 3D models, layouts and animations.
- Develop the best value technical solution to meet the customer's needs.
- Develop roadmaps that take account of technical and commercial risk and ensure our proposed solution can be successfully delivered without undue risk to either us or the customer.
- Support the sales team during customer visits by providing technical presentation of the concept, features and benefits.
- Evaluate and generate project costs and quote engineering change requests supporting the project's dedicated Programme Manager, ensuring tenders are commercially viable and project schedule is maintained.
- Take full ownership of the technical solution development, ensuring the validation process is followed and delivered.
- Develop specifications for the supply chain partners and ensure they operate in line with and demonstrate a clear understanding of our needs.
- Support the project teams during the implementation phases with strategic and technical leadership.
- Work with all Mpac Lambert colleagues to ensure compliance with ISO14001, ISO9001 and OHSAS18001 and support a culture of Lean and Continuous Improvement by complying with appropriate Standard Operating Procedures.

## WHAT ARE WE LOOKING FOR

- Experience at working both independently and in a team-oriented, collaborative environment.
- Ability to communicate effectively at all levels adjusting approach or communication channel to suit the circumstances.
- A proven, high level of understanding of general engineering, machine building processes and project Lifecycle.
- The ability to conceptualise complex and value added automation solutions, through application and development of innovative in-house processes and incorporating the best technology available.
- Technically competent with various software programs, such as Microsoft office, SolidWorks, AutoCAD etc.
- Strong written and oral communication skills together with strong interpersonal and negotiation skills at all levels

## DESIRABLES BUT NOT NESSECITIES

- Experience of operating at a senior strategic level with a proven, high level of commercial awareness.
- Developed coaching and team management skills.
- Valid Driving Licence.
- A relevant degree or be vocationally educated (HNC, HND, apprenticeship) in an Engineering discipline.
- Good commercial acumen along and with an understanding of market pricing and competitor influence.

## WHY MPAC?

- 25 days holiday per year plus bank holidays
- £50 per year towards Dental
- £50 per year towards Optical
- Perkbox – discounts & wellness resources and celebration hub
- Employee Assistant Programme
- 4% company pension contribution
- Pension salary sacrifice options
- Company social events
- Company sick pay

**If the above sounds like you and you would like further information or details of the full job description please contact HR. If you wish to apply please forward a copy of your CV together with a covering letter to [Lambert.Careers@mpac-group.com](mailto:Lambert.Careers@mpac-group.com).**